

Revaia strengthens its energy transition strategy with the appointment of Marc-Étienne Mercadier as Partner

Paris, September 3, 2026 - Revaia, a leading independent European growth investor, announces the appointment of Marc-Étienne Mercadier as Partner. Marc-Étienne will co-lead Revaia's debut energy transition fund alongside Jean-Patrice Bellier, appointed Partner in late 2025, assembling its dedicated team and deploying its investment strategy.

Marc-Étienne joins Revaia after more than 16 years in private equity, infrastructure and structured finance. He was most recently Director and Head of Strategy at Eiffel Investment Group, where he built and led the "Eiffel Gaz Vert" fund from 2020, deploying more than €500 million in equity across renewable energy, decarbonisation and energy-efficiency sectors in Europe.

Throughout his career, Marc-Étienne has established himself as a platform builder, initiating and structuring several first-of-a-kind investment vehicles to mobilise institutional capital for critical energy transition companies' growth. He has served on numerous investment committees across strategies ranging from early growth to private equity and infrastructure, giving him broad exposure to investment decision-making across stages, risk profiles and capital structures. He has also held multiple board positions in high-growth companies, supporting management teams through scaling, financing and strategic inflection points. Prior to Eiffel, he played a key role at Générale du Solaire, helping industrialise the Independent Power Producer model and structuring innovative financing solutions to support its rapid growth. He began his career in private equity, developing deep expertise in financial structuring and risk analysis applied to the energy sector.

At Revaia, Marc-Étienne brings extensive investment and transaction experience across the full investment lifecycle, from origination and underwriting through to exit. Having worked across the capital stack - equity, structured equity and debt - he offers a differentiated understanding of how climate and energy transition companies finance their growth as their capital needs grow more sophisticated with scale. His expertise complements Jean-Patrice's fifteen years of energy and climate sector experience built advising industry leaders on decarbonisation and growth strategies across Europe. Together, they form the leadership team building Revaia's energy transition platform, focused on businesses driving decarbonisation, resource efficiency, resilience and energy transition, alongside the firm's established expertise in software and sustainability-driven innovation.

Marc-Étienne holds an engineering degree and a specialised master's degree in economics of Sustainable Development, Environment and Energy.

Alice Albizzati and Elina Berrebi, Founding Partners at Revaia, commented: *"We are thrilled to welcome Marc-Étienne to Revaia. Alongside Jean-Patrice, his track record structuring and scaling energy transition*

investment vehicles, and his deep understanding of the European energy sector, gives our debut fund exactly the leadership it needs. Together, they will be central to seizing what we see as a landmark investment opportunity: scaling the businesses that will decarbonise Europe's economy while strengthening its energy independence."

Marc-Étienne Mercadier added: "Energy transition is one of the most significant investment opportunities of our generation. I am convinced that growth private equity is uniquely positioned to address a critical market need by providing high-impact companies with the capital required to scale, while supporting European and national decarbonisation targets and strengthening Europe's industrial and energy sovereignty. Revaia's growth equity approach gives us a powerful platform to back these category-defining companies across Europe, and I look forward to building this fund with the Revaia team."

About Marc-Étienne Mercadier

Marc-Étienne Mercadier is a leading private equity investor, recognised for his pioneering role in structuring and scaling investment platforms dedicated to the energy transition across Europe. Most recently Director and Head of Strategy at Eiffel Investment Group, he designed and led pan-European investment strategies spanning renewable energy, decarbonisation solutions and energy efficiency, deploying more than €500 million in equity and contributing to the fundraising of five investment funds. Earlier in his career, he played a key role at Générale du Solaire, helping industrialise the Independent Power Producer model, and began in private credit, developing expertise in financial structuring and risk analysis applied to the energy sector. Marc-Étienne holds a Master of Engineering (MEng) in Electrical and Electronics Engineering from ESME Sudria, and a master's degree in economics of Sustainable Development, Environment and Energy from IFP School and INSTN (Institut National des Sciences et Techniques du Nucléaire).

About Revaia

Revaia is a leading technology investor, partnering with mission-driven entrepreneurs with global ambitions and sustainable leadership. With the support of major institutions, such as the European Investment Fund, Revaia helps these growth-stage companies navigate their entire life cycle from their first round of growth capital to exit. Revaia builds bridges between venture, private equity, and public markets and is a supportive sparring partner for entrepreneurs who are working to transform the world for the better. With offices in Paris, London, Munich and Berlin and presence in North America, its diverse team brings hands-on expertise and unique go-to-market, AI, product and ESG know-how to the most promising technology scale-ups. Revaia is very proud to be supporting companies such as Aircall, Ampeco, Coralogix, Deepki, Frontify, Hublo, Intersec, Mews, Planity, Sekoia.io, and Synera.

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