Revaia strengthens its corporate team foundations with four high-caliber appointments

Paris, October 1st, 2025 – Revaia, a leading independent European growth investor, welcomes Thomas Paillet as Chief Financial Officer, supported by Clara Yeremian as Senior Financial Controller, while Gary Roth is appointed as Portfolio Operations Advisor and Dorothée Madjour as Office Manager and Executive Assistant.

Following the €250 million close of Revaia Growth Fund II earlier this year, the firm is continuing to scale with strategic hires, strengthening its finance team with two seasoned professionals. Their expertise in private equity, finance, operations, and management will support Revaia's growth and reinforce its commitment to best-in-class standards.

Thomas joins from PAI Partners, where he served as Financial Director, playing a central role in shaping financial strategy and oversight. His prior experience includes roles as Financial Controller and Treasurer at BMW Finance, and as Financial Controller at FedEx Express France. Clara brings a proven track record in fund management, notably gained at Edmond de Rothschild REIM, where she oversaw a team of five fund controllers and managed more than thirty funds. She has advised institutional investors, private clients, and family offices on investment, financing and treasury strategies, while contributing to the creation and structuring of new investment vehicles.
Together, they embody Revaia's ambition to operate with best-in-class standards as the firm continues to support Europe's most ambitious entrepreneurs.

As Revaia strengthens its financial bench, the firm also welcomes Gary Roth as Portfolio Operations Advisor. Gary brings a unique blend of entrepreneurial, consulting, and operational experience to Revaia. He began his career at McKinsey & Company, advising C-level executives on large-scale transformation programs, before leading strategy and transformation at eFront, a leading fintech later acquired by BlackRock for over $1 billion. In 2018, he co-founded Upstride, an AI startup acquired by Contentsquare in 2021, where he then served as VP of Business Value Services, helping build a world-class sales engine while working on the most strategic accounts. He will now leverage this experience to partner with Revaia's portfolio founders as they pursue their own international growth journeys.

Alice Albizzati and Elina Berrebi, Founding Partners at Revaia, commented: *"Strengthening our corporate team with such high-caliber profiles reflects Revaia's ambition to operate with best-in-class standards at every level. Thomas's arrival as CFO, together with Clara's strong expertise in fund controlling, further consolidates our financial backbone at a time when operational excellence is more critical than ever for growth investors. We are equally delighted to welcome Gary, whose unique expertise in go-to-market strategies and operational leadership brings invaluable support to our portfolio companies as they expand internationally."*

***

BIOS

Thomas Paillet, Chief Financial Officer
Thomas brings 17 years of experience in financial services across large institutions. Prior to joining Revaia, he was Financial Director at PAI Partners, a leading private equity firm, after serving as Financial Controller and Treasurer at BMW Finance, and as Financial Controller at FedEx Express France. He holds a Masters in Financial Control and Audit from Toulouse Business School. His strong track-record in managing finance for top-tier organizations will further reinforce Revaia's operational backbone.

Clara Yeremian, Senior Financial Controller
Clara joins Revaia after working at Edmond de Rothschild REIM, where she managed a team of five fund controllers and oversaw 32 funds representing more than €6 billion in assets. She advised institutional investors, private clients and family offices on their investment, financing and treasury strategies, while contributing to the creation and structuring of new vehicles. She previously worked at AEW (Natixis), first as a Financial Analyst and then as a Fund Controller, taking part in several strategic operations, including the merger of two funds to create AEW Commerces Europe, the launch of AEW Patrimoine Santé, as well as various strategic refinancings. Clara holds a Master's degree in Corporate Finance from Paris School of Business and the International Certificate in Corporate Finance from HEC Paris.

Gary Roth, Portfolio Operations Advisor
Gary Roth began his career at McKinsey & Company, advising executives on large-scale transformation programs. He later led strategy and transformation at eFront, a fintech acquired by BlackRock for over $1 billion. In 2018, he founded Upstride, an AI startup pioneering new approaches to machine learning, where he led the company through its acquisition by Contentsquare in 2021. At Contentsquare, he went on to serve as VP of Business Value Services, building a world-class sales engine, and accelerating strategic deals.
Gary holds an MSc in Computer Science Engineering from Télécom Paris and an MSc in Economics from the London School of Economics.

Dorothée Madjour, Office Manager & Executive Assistant
Dorothée Madjour, as a luxury and retail professional, has a solid experience in business development, management, and marketing leadership within prestigious houses such as Roche Bobois, Van Cleef & Arpels, and Hermès. She now brings her expertise to fill the Executive Assistant and the Office Manager roles with the same high standards and attention to detail inherent to the luxury industry.
Dorothée holds an MBA in Luxury Brand Marketing & International Management (ISML – EDC, Paris) and a Master's degree in Human Resources (IGS, Paris).

***

About Revaia

Revaia is a leading technology investor, partnering with mission-driven entrepreneurs with global ambitions and sustainable leadership. With the support of major institutions, such as the European Investment Fund, Revaia helps these growth-stage companies navigate their entire life cycle from their first round of growth capital to exit. Revaia builds bridges between venture, private equity, and public markets and is a supportive sparring partner for entrepreneurs who are working to transform the world for the better. With offices in Paris, London, Munich and Berlin and presence in North America, its diverse team brings hands-on expertise and unique go-to-market, AI, product and ESG know-how to the most promising technology scale-ups. Revaia is very proud to be supporting companies such as Acorns, Aircall, Ampeco, Coralogix, Deepki, Frontify, Definely, Fasst, Hublo, Mews, Planity, Sekoia.io, and Welcome to the Jungle. Revaia.com

Media Contacts

H Advisors

revaia-maitland@h-advisors.global

Revaia

Sandra Cadiou +33 6 82 58 90 20
sandra@revaia.com