

Revaia Strengthens Its Partnership With The Appointment Of Jérémi Falzone As Partner, based in Munich

Paris, July 8th, 2025 – Revaia, a leading independent European growth investor, announces the appointment of Jérémi Falzone as Partner, further reinforcing the firm's presence in the DACH region. Based in Munich, Jérémi will lead Revaia's strategy across the region and support the scaling of Europe's next generation of technology leaders.

Jérémi brings nearly two decades of experience in private equity and growth investing, with a strong track record in growth buyout transactions and deep expertise in B2B software and digital services. Throughout his career, he has sourced, executed, and actively supported numerous investments from origination to exit, including high-profile deals in European SaaS champions such as DiliTrust, Onventis, FuturMaster, Finance Active, or tech-enabled services companies such as Artefact or the Independents. His operational engagement has driven critical milestones such as international expansion, go-to-market acceleration, and buy-and-build strategies, with over 20 add-on acquisitions successfully completed across his overall historical portfolio.

Jérémi has led full investment cycles, notably overseeing the transformation and successful exits of tech companies like FuturMaster and Finance Active, reflecting his ability to create and realize long-term value in partnership with founders and leadership teams. His investment style is marked by a hands-on approach, sharp sector insights, and a pragmatic execution mindset, all grounded in a pan-European perspective and a Franco-German background.

Before joining Revaia, Jérémi spent over eight years at Cathay Capital Private Equity, where he co-founded and led the Tech Business Services vertical, and headed the firm's Munich office from 2022. He previously held roles at Argos Wityu and Meanings Capital, developing a strong foundation in complex transactions and midmarket-focused investing across Europe.

Alice Albizzati and Elina Berrebi, Founding Partners at Revaia, commented: *"Jérémi is a rare profile. His proven expertise in software, his success in growth buyouts, and his cross-border experience make him a natural fit for Revaia. His arrival further anchors our presence in Germany, now with teams in both Berlin and Munich, and strengthens our ability to back category-leading tech companies across Europe."*

Jérémi Falzone added: *"Revaia's mission—to partner with founders building a more sustainable, digital future for Europe—resonates deeply with me. I am proud to join a firm with strong values, a clear ambition, and a unique European footprint. I look forward to expanding our reach in the DACH region and supporting the next wave of tech leaders."*

This appointment is a key step in the continued expansion of Revaia's pan-European platform, now active in Paris, Berlin, London, and Munich, four of Europe's most dynamic tech and financial ecosystems.

About Jérémie Falzone

Jérémie began his career at Argos Wityu in 2007, a pan-European fund specializing in complex transactions (carve-outs, spin-offs), before joining Meanings Capital. He later joined Cathay Capital Private Equity in 2016 in Paris, where he contributed to establish the Tech Business Services vertical and led it from 2019 onward. Since 2022, he has led Cathay's Munich office, building a tech-based investment platform strategy focused on the German market and European software.

He has worked closely with founders and management teams from origination to exit, driving strategic initiatives such as international expansion, go-to-market scaling, and buy-and-build programs.

Jérémie is a graduate of HEC Paris and Sciences Po Paris.

About Revaia

Revaia is a leading technology investor, partnering with mission-driven entrepreneurs with global ambitions and sustainable leadership. With the support of major institutions, such as the European Investment Fund, Revaia helps these growth-stage companies navigate their entire life cycle from their first round of growth capital to exit. Revaia builds bridges between venture, private equity, and public markets and is a supportive sparring partner for entrepreneurs who are working to transform the world for the better. With offices in Paris, London, Munich and Berlin and presence in North America, its diverse team brings hands-on expertise and unique go-to-market, AI, product and ESG know-how to the most promising technology scale-ups. Revaia is very proud to be supporting companies such as Acorns, Aircall, Ampeco, Corallogix, Deepki, Frontify, Definely, Fasst, Hublo, Mews, Planity, Sekoia, and Welcome to the Jungle.

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